



# Welsh ZE Waste and Recycling Vehicle Programme – Procurement Guidance Workshop –

# Session Chair, Vicente Jofré

07<sup>th</sup> November 2023



@CenexLCFC





**ZE Waste and Recycling Vehicle Project** 







## **Objectives for Day**

- **Share** learnings from procurement of ULEVs and their infrastructure
- **Discuss** opportunities for future assistance and programme support
- **Discover** specialist knowledge on vehicle and infrastructure procurement

## Transport Finergy Enterprise Knowledge & Enterprise

### Welsh ULEV – LA Engagement Workshop

# Agenda

- 10:00 Welcome and Programme Status
- 10:10 Let's Talk Procurement!
  - Discussion Rooms on Procurement Learnings
- 10:35 Feedback and Discussion on Procurement
  - Key Points as Discussed by Each Group
- 10:55 Break!
- 11:00 Specialist ULEV Procurement
  - Expert Guidance and Q&A
- 11:30 Choosing and Procuring the Right Infrastructure for my Vehicle
  - Expert Guidance and Q&A
- 12:00 Close







# **Programme Update**







### **Deployment Status**

Local Authority	Deployed	Potential Procurement
Cardiff	12	
Carmarthenshire	3	
Conwy	1	6
Denbighshire	2	3
Flintshire		2
Merthyr Tydfil		3
Neath Port Talbot	2	
Newport	7	2
Powys	1	
Swansea	3	
Torfaen	2	
Vale of Glamorgan		2
Wrexham	2	



51 Vehicles Delivered or Pending Procurement

13 Different Local Authorities



## **Deployment Status**



26t eRCV

- Providers:
- Dennis Eagle (26)
- Electra (3)
- RVS/Emoss (1)



12t eRRV

- Providers:
- Romaquip (1) (8)
- Terberg (1) (10)



#### eSweeper

- Providers:
- Bucher (3)









# Let's Talk Procurement!







# You will now join one of the breakout rooms to discuss your learnings on procurement

Feedback will be discussed in the following section





# Feedback and Discussion on Procurement







# From your contribution, we have gathered these key topics for discussion

Room presenter will share key discussion topics





# – Break –



## What's Coming Next?

- ULEV Procurement Guidance:
  - Vehicle Procurement
  - Choosing the Right Infrastructure





# **ULEV Vehicle Procurement**

### by Carl Christie, Senior Fleet Specialist





## Why are we providing vehicle procurement support?



Energy Infrastructure

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- In response to your feedback and to ensure that new vehicles and charging infrastructure are:
  - 1. Safe and reliable.
  - 2. Fit for purpose.
  - 3. Well supported by the supplier.
  - 4. Capable of providing good data.





# **Procuring an electric RCV or RRV isn't easy (yet)** Vehicles and powertrains are mostly from low volume suppliers.















## **Electric trucks are becoming available from OEMs**

# But they need to be trialled and demonstrated as waste & recycling vehicles.











## Vehicle procurement is only part of the challenge! You also need to procure the right charging infrastructure and any additional electric vehicle fleet management systems.





## 18

## This can lead to some issues...

- Vehicle doesn't have AC / DC charging capability.
- Charging socket only on one side / cable too short.
- Vehicle can't get up steep hills / reach high speeds.
- Compressor needs resizing / better cooling.
- Onboard charger derates due to supply instability.
- 24V battery drains due to issues during charging.
- Vehicle and / or chargepoint don't provide the right data.





10%





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# Vehicle Procurement Guidance

### Technical Standards Document

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make sure there is sufficient charging power to charge the vehicle in the time required under a wide range

#### 2.1.1 Battery Electric Vehicle Output Specification Example

Infrastructure

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For a first of a kind battery electric vehicle, it is suggested that you develop an output specification<sup>1</sup> to define what output the vehicle and electric vehicle charging inflastincture is supected to deliver to meet your requirements (rather than using a typical input specification to define exactly how this should be achieved).

An example output specification for a battery electric RCV is shown below, this should be specified for the most demanding day and should also factor in seasonal variation and performance over time:

Requirement	Possible Output Specification
Operating range	Up to 50 miles on a single charge with 20% battery capacity remaining
Maximum operating time	10.5 hours
Maximum payload	10 000 kg
Maximum speed	56 mph / 90 kph
Charging time	no longer than 12 hours (0 to 100%) with the capability to also charge in less than 75 minutes (from 20 to 80%) if required.
Minimum operational lifetime	5 days a week, 52 weeks a year, for 7 years (1,820 days)
Operating temperature range	-10°C to 35°C with cabin temperature set to

Where there are specific insul requirements for example to meet a known need) then there can also be Vince there are specific input requirements (or example to meet a social need) than these can also be included. For example, you may wink to specify a minimum roution power equivalent to your example, vehicles (a.g., 300 KW), or you may already know that you need a certain power-take off for the compaction body and titing equipment (e.g. 30 KW).

2.1.2 Electric Vehicle Charging Infrastructure

For most battery electric HOVs, 22 #W AC charging equipment using Type 2 socket outlets / vehicle connectors is recommended as the <u>minimum</u> stenderd. AC charging equipment mat be compliant with 55 EM 41851-1 and use Type 2 toxicet outlets / connections compliant to 55 M 42146. 22 KW charging equipment has the following electrical characteristics:

- Three phase connected equipment.
- · Current rating: 32 A sustained current rating.
- Power: Capable of sustained 22 kW (three-phase) / 7.4 kW (single-phase) power delivery (at 50 Hz, 400 VAC nominal). Able to provide charging data for each charging event to you from a back-office/Chargepoint Management System (CPMS).

Battiny electric waste, recycling and altreet cleanning vehicles are also currently capable of charging at 48 to 160 kW DC depending on operational requirements. DC charging equipment must also be compliant with ISS EV 16 1055 and most vehicles currently use the Centered Charging System Combo 2 (COS2) charging standard.

It is also succested that the charging equipment should be

\* How to write a specification - Procurement Essentials - CCS (provincemential gav.uk)

- · Internet connected via wired ethernet, Wi-PL or mobile networks
- Compliant with the Open Chargepoint Protocol (OCPP) version 1.6 or above with a supported back-office system / Chargepoint Management System (CPMS).
- Competible with relevant handware or software-based load management systems to luture proof the installation (if required).
- Provided with a metar fitted to each outlet to provide energy consumption data to enable billing back to specific services or users.
- Fitted with two outlists if the parking layout allows and the chargepoint can still provide the required power to each vehicle.

required power to each vehicle. There are many other considerations for procuring electric vehicle charging initiativative and ve would recomment that you read the "Initiativative Guidance Documenty" on the Cenex website" of the charged set of the XXXVS becomered Forum website" for more elevational of thould be roomed multi-the MXVS activation schedules are designed for public charging initiativative but many of the technical appendix adaptive charging initiativative in the despit center.

Battery electric unhides, waste collection systems, and electric vehicle charolog infrastructure tomery electric versions, waste concection systems, and electric version charging intrastructure should be specified with tutientry systems and automated reporting capabilistics to provide influer daily or journey summary data on the vehicle usage, performance, and energy consumption (and all the variables that can impact energy consumption).

(is a minimum you should specify that suppliers provide monthly update reports or access to an online reporting dashard that can provide the following data on a day-to-day or journey by journey basis (e.g. ignition on to ignition off):

Vehicle and micastructure Utilization	Duily fael / energy consumption	Round	Service, mainfenance, and repairs	Feedback from whicle crean
Vehicle and infrastructure reliability	Puel Consumption (KMh <sub>ini</sub> )	Payload and number of fips	Scheduled vs. unplarmed maintenance	Pre-trial briefing
Daily misage and operating hours	Average and maximum speed	Number of bins and competition system	Powertrain vs. vehicle / body maintenance	Experience of using and refueling vehicles
Average ambient temperature	Time spent driving, using PTO, and Iding	Bevation gain / GPS data		Barriers to father adoption

You should aim to get the most out me vehicle(s) of testing if on several representative rounds, under a wide range of conditions, and make sum that the vehicle is well valies (both interms of operational doys) but also distance and amount of vehic done). This will maximise the learnings from the initial deployments and provide the best emissions savings / value for public more/.

Utra-Lew Emission Weste and Recycling Vehicles - Center Technical Scheduler, LEVE - DRAFT (center, or uk)

### **Procurement Checklist**

	LOCAL PARTNERSHIPS CON	) lex	Vehicle and Infrastructure Procurement Checklist				
Vehicle and Infrastru	ucture Procurement Checklist		the performance of electric RCVs and sweepers under your specific operating conditions (if appliable)?				
This checklist is used by Cenex to understan ecycling vehicles and supporting recharging asvenment's ZE Waste and Recycling Pro	nd the procurement of new zero emission waste and a infrastructure by Local Authorities under the Weish pramme.	7	Are the vehicles a like for like replacement and are you making any operational changes to better accommodate the electric vehicles?	Are there any differences in payload / vehicle capabilities (speed, gradeability)?			
he questions in this checklist cover the entit	ire process from the procurement of the vehicles and		Infrastructure Ri	oguirements			
strastructure to in-service operation includin	a.	8	What are the AC and DC charging capabilities of the vehicles?	22 kW AC, 44 kW AC, 50 kW DC, 150 kW DC.			
Infrastructure Requirements     Data Requirements     Vehicle Handover, Acceptance, and     Field Transition Plan	Orgoing Support	9	What chargepoints are you planning on ordering and why? Will each vehicle have its own dedicated chargepoint? Do the chargepoints come with a back-office charging management and reporting system?	Type (mobile, dedicated, distributed), make and model, what power are they, what connectors do they have (CCS, Type 2, tothered or unitelbered), are they tree standing or wall / post mounted?			
any further support or advice is required, p	lease contact vicents joine@censx.co.uk.	10	How did you determine the charging needs of each vehicle (power and charging time)?	Daily energy consumption, time available for charging, minimum charging power.			
Roles and responsibilities		11	What is your proposed solution to provide the additional power required to charge these vehicles at each depot?	Ummanaged charging, schoduled charging, static / dynamic load management system, grid connection upgrade, omite owneration.			
whicle and infrastructure deployment	rearrant pro- and - and - and -			battery energy storage system.			
Person responsible for vehicle and infrastructure deployment	If different. Fleet manager or similar. Name, job ti and email.	12	Have you used the Infrastructure Guidance Documents on the project website and the EVSE database to help specify your charging	Yes/No.			
Person responsible for ensuring sufficient if different. Energy manager or similar. Name, job tile energy is available for vehicle charging and email.			infrastructure and power supply?				
Other key personnel involved Narries, job Itles and emails.		10	Do you have a detailed plan for installing and commissioning the charging infrastructure before the vehicles are delivered?	Site layout / parking arrangements, electrical installation, physical installation, markings, grid upgrades etc.			
			Data Requir	ersents			
No. Question	Comments	14	Have you read and understood the data	Yes / No / Need further support.			
Vehic	cle Requirements		requirements document at the bottom of this charkfart (alon on the replact valueta)?				
What vehicles are you planning on on Please can you provide us with a list including the main vehicle specification	dering? No. and type of vehicles, preferred make model, GVW and body type, battery capa pes.	and city. 15	Have you specified a telematics solution for the vehicle? Are you confident that the vehicle characteristics for that the	Telematics supplier details. Yes / No / Need further support.			
Where will the vehicles be based	Name of depot and/or postcode.		systems can provide all the data required as				
What is the composition of your current feat? How make deputs any they have	nt waste Number and types of vehicles (RCVs, R	25/9,	a condition of the grant offer letter? Vehicle Handover, Acceptance	re, and Ongoing Support			
Manu did you have what entroy but	Destarred supplier rely or restarred all	16	When and how will the vehicles he	All at once or in phases.			
available and what experience do you already have of using these vehicles?	options. Demo vehicle, long lerm trial, already deployed on fleet.		introduced into the fleet? What are the lead times on the vehicles?				
How have you determined whether th vehicles will be fit for purpose and an complete their rounds ware the off.	<ul> <li>Vehicles meet all procurement specificati and have been trialled on all rounds.</li> </ul>	17	What training will be provided for drivers, other staff, and maintenance technicians to familiarise them with using the vehicles and	Handover training from suppliers. Training for all individuals or 'train the			
vehicle?	<ul> <li>mave ractored in winter, degradation etc.</li> <li>Will be determined during consultant</li> </ul>		infrastructure?	to Merceur .			
Have you used the Vehicle Energy M	Indial View / No.	18	Is the introduction of subsequent vehicles	Yes / No.			
spreadsheets on the project website t	to check RRV models are not currently available.		of the initial vehicle deployments?	What are the KPIs / criteria?			
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## **Electric vehicle procurement is an ongoing process**

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## Define what you require, rather than how to do it

### Output Specification (based on requirements)

Requirement	Example Output Specification
Operating range	Up to 50 miles on a single charge with 20% battery capacity remaining.
Maximum operating time	10.5 hours.
Maximum payload	10,000 kg.
Maximum speed	56 mph / 90 kph.
Charging time	No longer than 12 hours (0 to 100%) with the capability to also charge in less than 75 minutes (from 20 to 80%) if required.
Minimum operational lifetime	5 days a week, 52 weeks a year, for 7 years (1,820 days).
Operating temperature range	-10°C to 35°C with cabin temperature set to 18°C.

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Input Specification (based on vehicle technical specifications)



## **Using output specifications can:**

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- ✓ Encourage **competition** between different suppliers.
- Encourage innovation and allows suppliers to develop the best solutions to meet your requirements.
- Allows suppliers to specify the electric powertrain and battery capacity required for the vehicle (electric motors, transmission, power take-off (PTO), batteries, and charging equipment).
- Ensure that suppliers share some of the risk to make sure that the vehicle is fit for purpose.



# Engage with potential suppliers before procurement

✓ Are suitable vehicles available?

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- Increase awareness of any resulting procurement (more choice of suppliers and vehicles).
- ✓ Refine your procurement specifications.
- ✓ Set realistic timescales and expectations.





Tips for supplier engagement – be open and transparent, maintain commercial confidentiality, keep a record of discussions, ensure that the process is fair and equal to all suppliers so that no one gets a competitive advantage.

# **Evaluate supplier capabilities and experience**

## Delivery Timescales

- Request a detailed delivery plan.
- Interdependencies (vehicles, chargepoints, site preparation).

## Training

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- Vehicle and infrastructure familiarisation.
- Data collection systems.
- Routine inspections and maintenance.

## Experience

 Ask suppliers to provide evidence of their experience of delivering similar products and services including examples.













# Specify the level of reliability and support required

Aftersales Support and Account Management

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- Service, maintenance, and repairs (including spare parts).
- How quickly will the supplier respond to issues, how quickly will issues be resolved?
- Will the vehicles have on-board diagnostic systems?
- What will happen in the event of a roadside breakdown, how and where will the vehicle be recovered to? Will replacement vehicles be made available?
- How will issues be escalated and disputes dealt with?









# Specify the warranty duration and conditions

• Warranty

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- Need to cover the vehicle, battery, and electric drivetrain.
- Minimum Recommended from OZEV Plug-In Truck Grant
  - The vehicle must have a warranty of at least 3 years or 60,000 miles.
  - The battery and electric drivetrain must have a warranty of at least 3 years or 60,000 miles (with the option to extend the warranty by a minimum of 2 years).
  - The battery must have at least 80% of its initial or rated charge capacity for the initial 3 years or 60,000 miles and at least 70% for the initial 5 years of 100,000 miles.









# Don't forget about telematics and other data systems

• Use vehicle telematics and other systems to provide daily summary reports on the vehicle usage, performance, and electricity consumption.

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# **Vehicle Procurement Recommendations**

## Planning

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- Document your vehicle and infrastructure requirements.
- Engage with potential suppliers.
- Trial and demonstrate vehicles before procurement.
- Set realistic timescales and expectations.

## Procurement

- Focus on <u>what</u> you need the vehicle to do, not <u>how</u> (output specifications).
- Evaluate supplier capabilities (delivery, training, aftersales, warranty).
- Don't forget about vehicle telematics and chargepoint back-office systems.



## **Vehicle Procurement Recommendations**

Preparation, Deployment, and Testing

Transport

- Make sure that the charging infrastructure is installed and commissioned before the vehicles arrive.
- Build in time for testing and resolving issues with vehicles and infrastructure before signing them off or ordering more.
- Monitor the performance and energy consumption of the vehicles across a selection of representative rounds and conditions.
- Optimise technical specifications, rounds, and operations to improve the vehicle performance or better accommodate electric vehicles into the fleet.





# Choosing and Procuring the Right Infrastructure for my Vehicle

by Matthew Knight, Principal Infrastructure Specialist





#### Why do we need charging infrastructure?





<sup>1</sup>The eMoss e-One and Electra specify 44 kW AC charging, but unclear whether this is via Type 2 charging or Commando connectors (IEC 60309) Use of Commando connectors is not recommended for a permanent EV charging solution.



### AC vs DC Charging





- Rectification from AC to DC happens on the vehicle using the "on-board charger".
- Used for lower power charging (≤ 22 kW) where dwell times are longer.





### AC vs DC Charging





- Rectification from AC to DC is done by the chargepoint.
- For cars and vans, used for higher power charging where time is limited. However for eRCVs/eRRVs with very large batteries (200+ kWhs), DC may even be needed for long dwell time charging.





#### **Chargepoint Connector Standards**



The two connector standards being used by electric waste fleet vehicles:

AC, Mode 3	Type 2	EC 62196-2	Socket outlet or tethered
DC, Mode 4	CCS	IEC 62196-3	Tethered only

What about commando, CHAdeMO and Type 1?

- Some of the current eRCV/eRRV models do include AC charging via commando. However, this is not recommended for a permanent EV charging infrastructure system.
- Luckily none make use of CHAdeMO or Type 1

X 🔶 🔨

Key takeaway 1: Ensure your infrastructure is AC/DC and Type 2 or CCS to suit vehicles you are deploying.

#### The Electric Vehicles (Smart Charge Points) Regulations 2021<sup>1</sup>





2. https://www.legislation.gov.uk/ukpga/2018/18, Automated and Electric Vehicles Act 2018



For a fleet that only charges at the depot the exam questions for the charging strategy are essentially:

- 1. How many kWhs do I need to recharge each day?
- 2. How many hours are available in which to do it?



### **Understanding Charging Power Limitations**



1. The charging power is limited by one of the vehicle or the chargepoint:

	Standard	Fast		Rapid	Ultra-Rapid	
	7 kW AC (32 A single- phase)	22 kW AC (32 A three phase)	; 	50 kW DC	350 kW DC	
TERBERG KERBLOADER / ELECTRA AC CHARGING: 22 KW <sup>5</sup> DC CHARGING: N/A	7 kW	22 kW		N/A	N/A	
DENNIS EAGLE ECOLLECT AC CHARGING: N/A DC CHARGING: 40 KW	N/A	N/A		40 kW	40 kW	
ROMAQUIP AC CHARGING: 22 KW DC CHARGING: 100 KW	7 kW	22 kW		50 kW	100 kW	
RVS EMOSS E-ONE AC CHARGING: 22 KW <sup>5</sup> DC CHARGING: 150 KW	7 kW	22 kW		50 kW	150 kW	

- 2. This is the maximum rated charging power, not the power you will get throughout the charge. As shown in the example charge curve below:
- Achieved maximum power can be lower depending on vehicle, chargepoint, and environmental conditions.
- Charging power may reduce as the battery reaches a high state of charge (SOC)



#### Analysis (Trial) – Refuse Collection Vehicles

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- For cars and vans, as driving efficiency is fairly consistent, to calculate number of kWhs you need for a journey is simple: (kWh/mile) \* miles!
- For RCVs, although more efficient than diesel equivalent, depending on usage factors shown before.
- Evidence from trials is that efficiency can vary from 4-8 kWh/mile. Longer routes more efficient.
- This equates to 14 24 kWh per operational hour.

### Thinking in terms of kWh/hour operational:

Output Value: Operational time (hours)25% safetyCharging time: Maximum, 16 hoursfactor applied								
	Driving efficiency (kWh/hour)							
		24	22	20	18	16	14	
5	7	4	4	4	5	6	6	
Ň	11	6	6	7	8	9	10	
S ∎	22	12	13	14	16	18	20	
gin (k	50	27	29	32	36	40	46	
har	150	80	87	96	107	120	137	
0	350	187	204	224	249	280	320	

**Key takeaway 2:** For "base" charging, 22 kW AC is min charging specification; but 25-50 kW DC may give greater operational resilience.





Site Assessment and Charging Strategy

Depot:

- Maximum Import Capacity
- Existing electrical demand
- Existing electrical infrastructure
- Parking locations



Step 1: Is it feasible to meet recharging requirements with current network connection?

- Think about spare energy capacity rather than spare power
- Example: 90 kW site supply
- Check 1, is there enough spare energy capacity from 14:00 06:00 to deliver the required charging?
- If each eRCV has a 200 kWh daily recharging requirement, then it is feasible to deliver the required recharging of 6(?) vehicles with the current grid connection.







#### Site Assessment and Charging Strategy

### Step 2: What charging strategy should I use?



**Key takeaway 3:** For any site where power is likely to be a constraint, deploy a system with dynamic load management. **Key takeaway 4:** Think about operational resilience. Do you need 100 kW charging as back-up?





Key takeaway 6: Ensure all stakeholders - including those who may not have needed to be before - are engaged.

Key takeaway 7: Ensure suppliers don't overlook what seem like simple installation design considerations

- Safety risk assessment of EV charging locations and where necessary mitigation of risks, particularly in respect of fire, limiting the spread of fire, and retention of fire water. Does the charging location impact upon emergency action plans?
- Accessibility for all infrastructure users. Consideration of provisions in PAS 1899.
- Passive provision (future proofing).
- Distance from electrical distribution and any civil works required.
- Impact protection.
- Parking layouts (where is the vehicle charging socket?!)



**Physical Installation Considerations** 









**Summary of Key Takeaways** 



- 1. Select the appropriate chargepoint type (AC/DC and standard).
- 2. Select the appropriate chargepoint rated power min. 22 kW AC or DC 25-50 kW+.
- 3. Use dynamic load management.
- 4. Think about operational resilience.
- 5. Plan for all vehicles and for the future and how to get there.
- 6. Engage the necessary stakeholders.
- 7. Don't underestimate the importance of simple installation design considerations.
- 8. Think about how the electric vehicle infrastructure will be supported.

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#### Welsh NEVIS access

Every Welsh Local Authority and Welsh Health Board have access to the NEVIS service funded by Welsh Government and in collaboration with Transport for Wales <u>https://nevis.Cenex.co.uk</u>.

#### Access to:

- Insights Toolkit
- Mapping
- Knowledge Repository (inc. framework technical schedules)
- Networking Events

Welsh Roadshow on 23<sup>rd</sup> November, Port Talbot aimed at all LA officers in this space.

- Free to attend (includes lunch).
- Topics: What EV users want, on-street charging, fleet decarbonisation, and procurement.
- Register by 16<sup>th</sup> November
- <u>https://nevis.cenex.co.uk/events/welsh-ev-infrastructure-roadshow</u>







# Thank you for listening

# Matt Knight

Principal Technical Specialist, Technical Innovation Matthew.Knight@cenex.co.uk



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# **Next Workshop – Your Views are Needed**

- We are considering holding the next workshop *face-to-face* at a Local Authority venue (*volunteers are welcome*) which has deployed zero emission vehicles and recharging infrastructure.
- Time: 10am-2pm with lunch and networking time provided
- Proposed agenda will include:
  - o Cenex programme update and show and tell of new website
  - o Invited vehicle manufacturers presentation (and possibly demonstration) of available and forthcoming vehicles
  - o Local authority vehicle and infrastructure operating experience and depot tour
- Dates under consideration are:
  - Week of 18<sup>th</sup> March 2024 (pre-Easter, might be rubbish weather, also year-end but better timing for discussion of current issues)
  - May-June 2024 (better weather ... probably)





# Slido Poll – Next Workshop

To join the poll, please open link in chat or scan the QR code.







# Thank you for your time!

#### **Contacts for Grant Applications**

**Catrin Roberts** Head of Infrastructure Investment and Performance Improvement/Pennaeth Buddsoddi mewn Tanadeiledd a Gwella Perfformiad catrin.roberts@gov.wales

Mark Brown Director - Climate mark.brown@localpartnerships.gov.uk Contacts for Planning and Implementation Advice

Vicente Jofré Matamala Assistant Technical Specialist – Zero and Low Emission Vehicles vicente.jofre@cenex.co.uk





# Thank you for listening

# Vicente Jofre Matamala

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